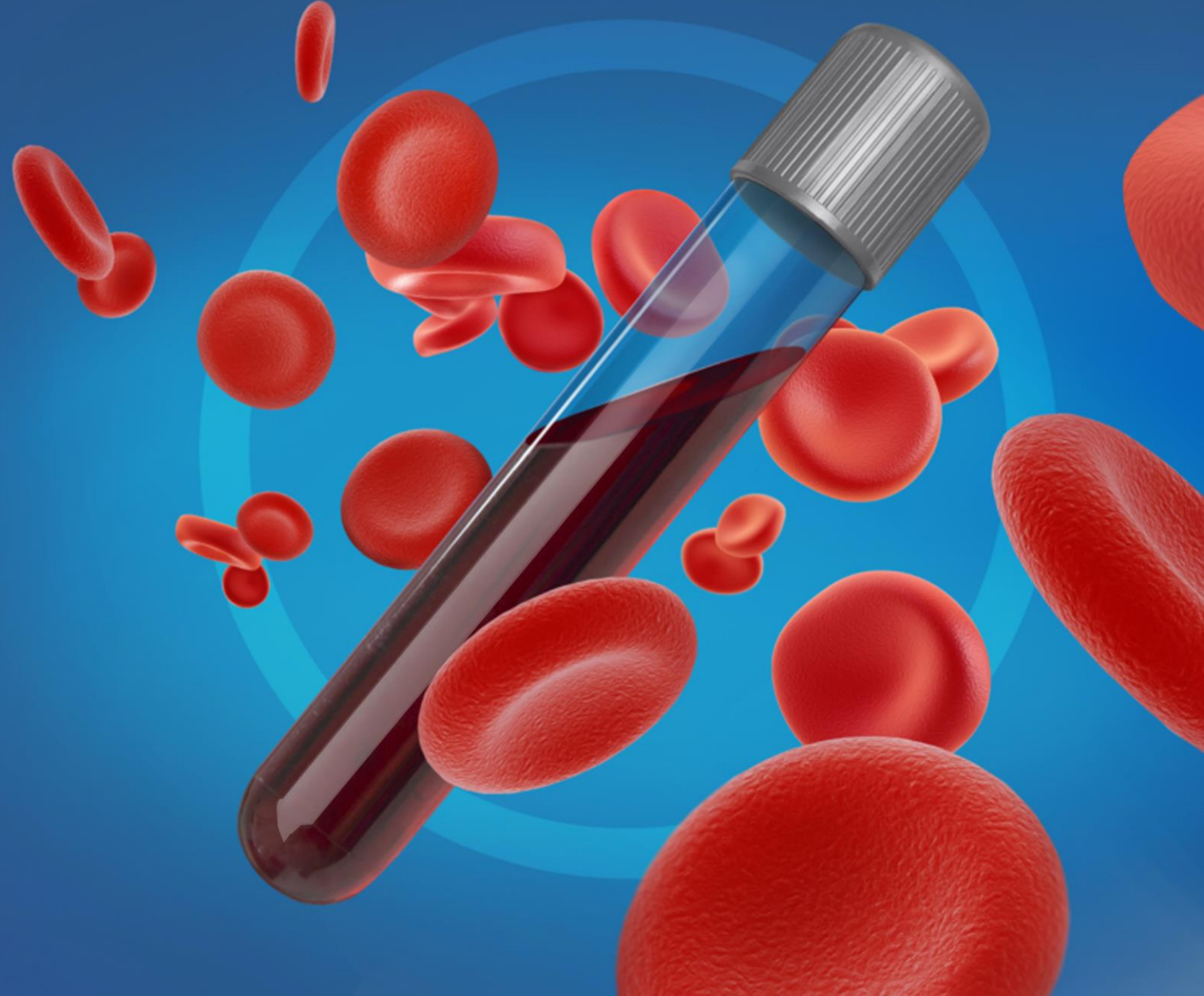




Company Overview

May 11, 2021



Safe Harbor

Certain statements in this presentation and the accompanying oral commentary are forward-looking statements within the meaning of federal securities laws. These statements relate to future events or Guardant Health, Inc. (the "Company")'s future results and involve known and unknown risks, uncertainties and other factors that may cause the actual results, levels of activity, performance or achievements of the Company or its industry to be materially different from those expressed or implied by any forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "would," "should," "to," "target," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "potential" or other comparable terminology. All statements other than statements of historical fact could be deemed forward-looking, including any expectations regarding the Company's commercial engine as a force multiplier for research and development initiatives; any projections of market opportunities or any statements regarding expectations for future reimbursement opportunities; statements regarding the Company's long-term expectations, including with respect to oncology, liquid biopsy, and other aspects of the Company's industry; statements about launching planned new products and additional laboratories, including with respect to Guardant Reveal, CGP tissue assay, and laboratories outside the United States; statements about the number of patients and clinical sites targeted for, as well as the expected completion of, the Company's ECLIPSE trial; any statements regarding expectations for future regulatory approvals; any statements about historical results that may suggest trends for the Company's business; any statements of the plans, strategies, and objectives of management for future operations and directions; any statements of expectation or belief regarding future events, opportunities to drive future growth, potential markets or market size, or technology developments; and any statements of assumptions underlying any of the items mentioned. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve known and unknown risks and uncertainties, many of which are beyond the Company's control. These and other important factors may cause actual results, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. The forward-looking statements in this presentation are made only as of the date hereof. For a further description of the risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of the Company in general, see the Company's periodic filings with the Securities and Exchange Commission (the "SEC"), including its Annual Report on Form 10-K for the year ended December 31, 2020, its Quarterly Report on Form 10-Q for the period ended March 31, 2021 and any current and periodic reports filed thereafter. Except as required by law, the Company assumes no obligation and does not intend to update these forward-looking statements or to conform these statements to actual results or to changes in the Company's expectations.

This presentation also contains estimates and other statistical data made by independent parties and by the Company relating to market size, penetration and growth and other data about the Company's industry, which involve a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. In addition, projections, assumptions, and estimates of the Company's future performance and the future performance of the markets in which the Company operates are necessarily subject to a high degree of uncertainty and risk.

In light of the foregoing, investors are urged not to rely on any forward-looking statement or third-party data in reaching any conclusion or making any investment decision about any securities of the Company.



Delivering the promise of precision oncology across the continuum of care

Therapy Selection

Recurrence Monitoring

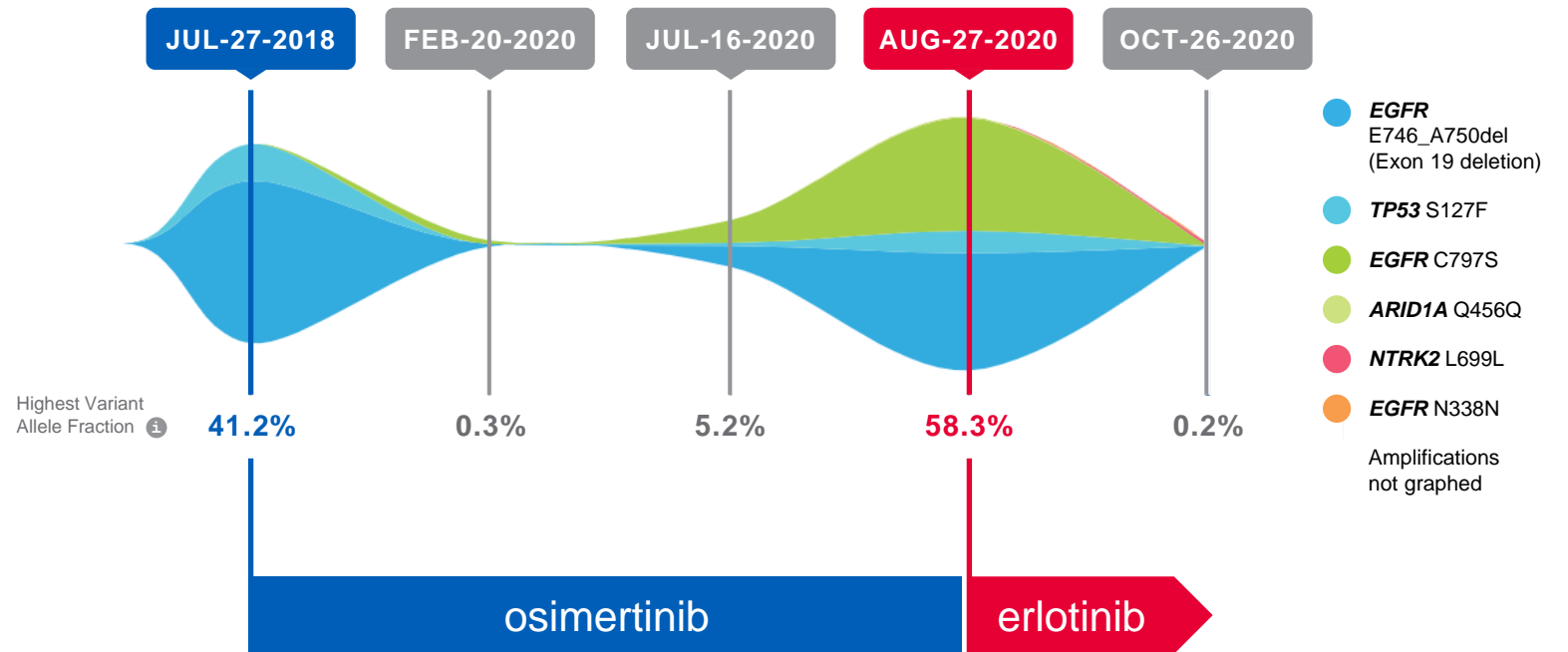
Screening



Star Dolbier. In 2018 diagnosed with Stage IV NSCLC

Therapy Selection

GUARDANT360[®] Informing treatment at all stages of disease progression



“A simple blood test has saved my life.”

– Star

Guardant Health Liquid Biopsy Platform

Poised to transform cancer management and unlock \$70B+ U.S. market opportunity¹

Therapy Selection

~700K Advanced cancer patients

- Comprehensive genomic profiling
- Molecular tumor evolution
- Treatment resistance



Molecular response & monitoring

\$6B

Recurrence Monitoring

~15M Early-stage survivors

- Neoadjuvant/adjuvant treatment
- Minimal residual disease detection
- Recurrence monitoring



Biopharma opportunities

\$15B

Early Cancer Screening

100M+ Individuals²

- Early-stage cancer detection

\$50B

- With multi-cancer screening

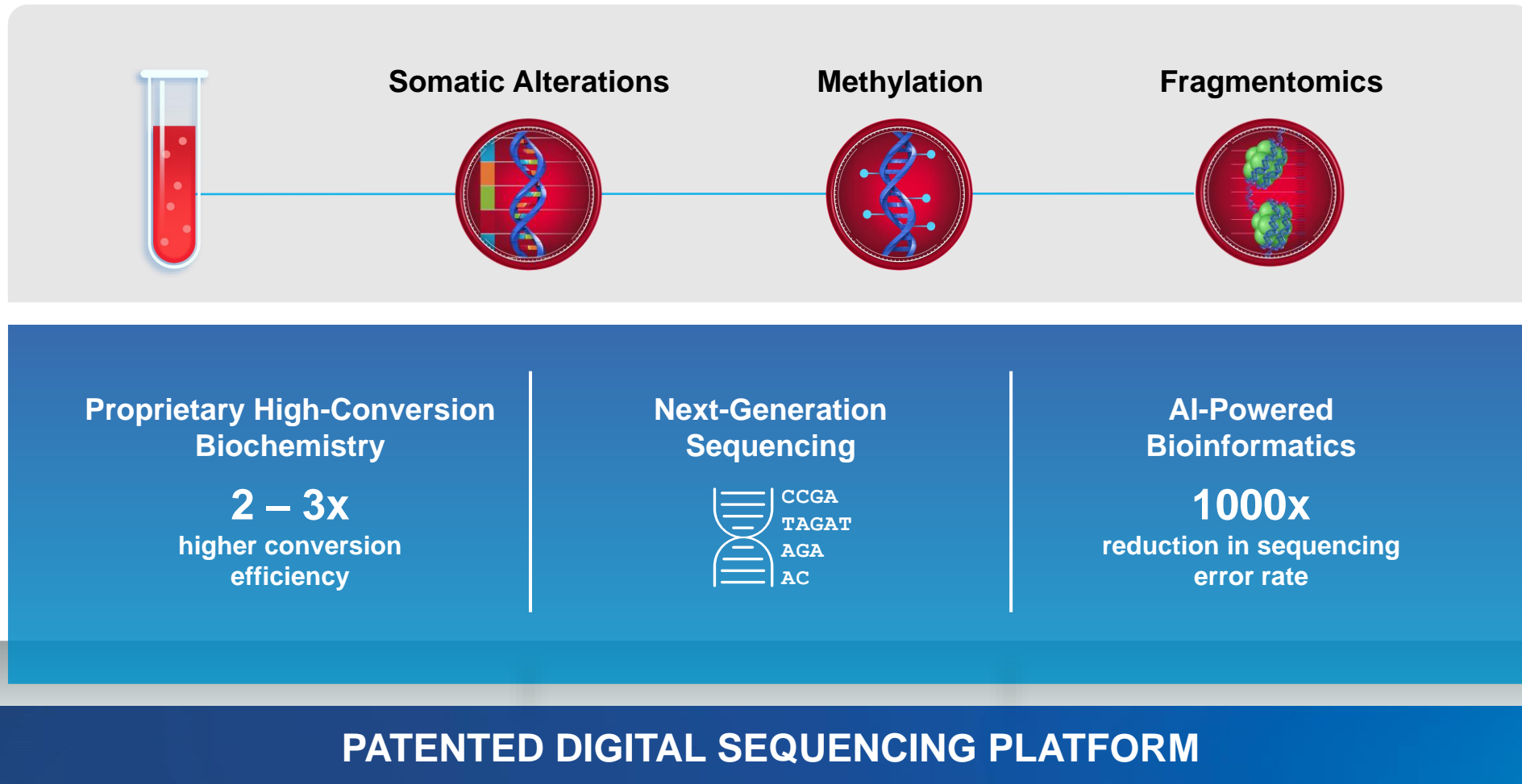
\$20B

- Average-risk CRC

1. U.S. Market Opportunity (estimate). Sources: CDC Statistics; US Census; American Cancer Society Cancer Facts and Statistics; SEER; Rebecca L. Siegel, Cancer Statistics, 2018, A Cancer Journal for Clinicians, 68:7; Piper Jaffray, Liquid Biopsy Report, Cowen Equity Research, Foundation Medicine, dated March 18, 2018; CDC, Viral Hepatitis and Liver Cancer report. Note: Market sizing based on Guardant Health internal analysis. 2. Asymptomatic, high-risk individuals

Guardant Health Liquid Biopsy Platform

Unlocks multiple dimensions of cancer signals in blood



Therapy Selection



Comprehensive Liquid Biopsy Platform for Oncologists

1

GUARDANT360[®]CDx

First comprehensive liquid biopsy
to receive FDA approval

- ✓ Approved for genomic profiling across all advanced solid tumors
- ✓ Approved as a companion diagnostic for osimertinib
- ✓ Average TAT of 5–7 days

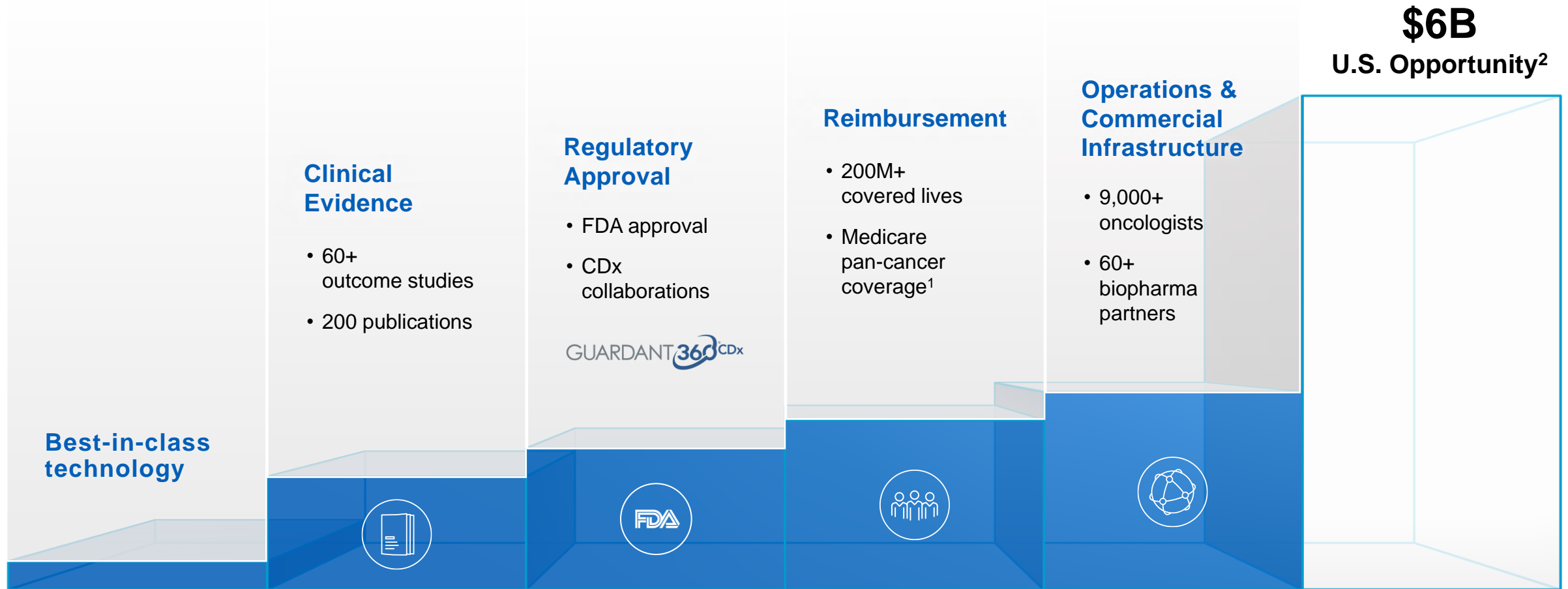
2

GUARDANT360[®]

Next-generation
liquid biopsy assay

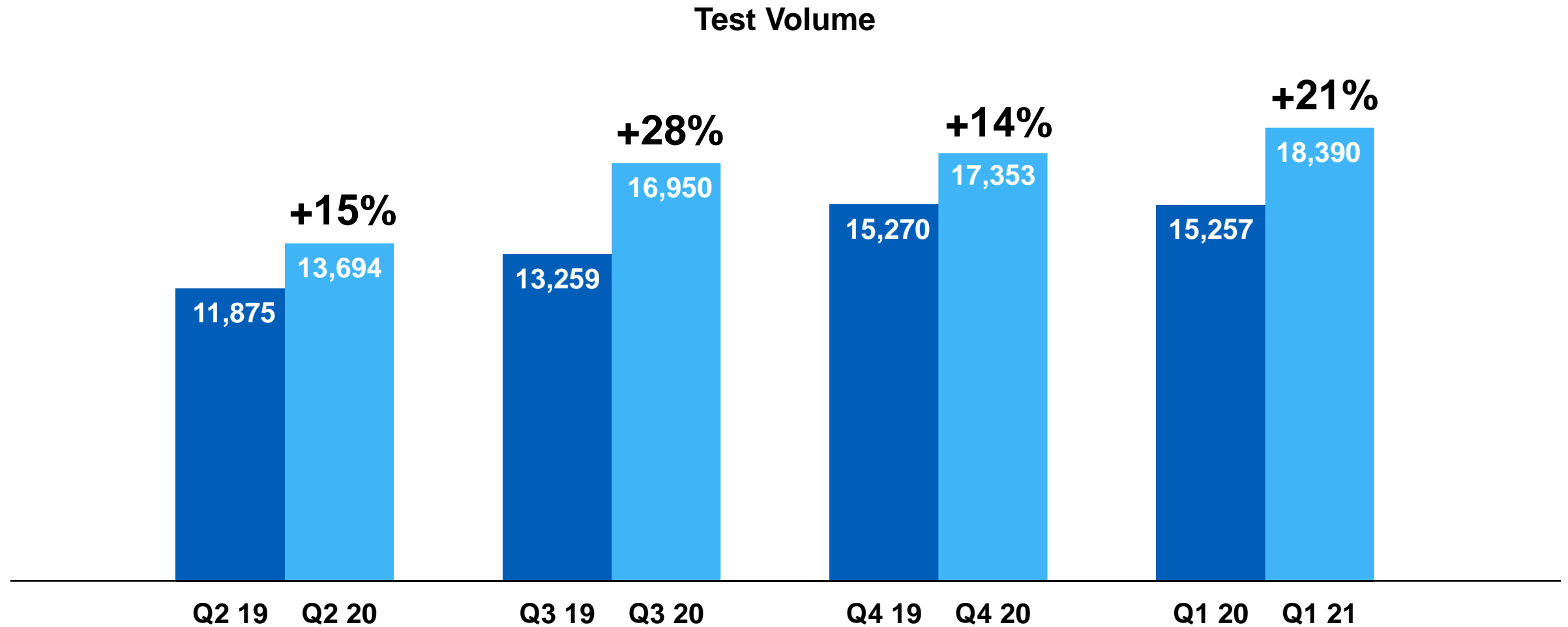
- ✓ Higher performance
- ✓ Additional HRD genes
- ✓ Coverage for NTRK2 and NTRK3 fusions
- ✓ Tumor mutational burden (TMB) score

Realizing Liquid Biopsy Market Opportunity Requires Significantly More Than Technology



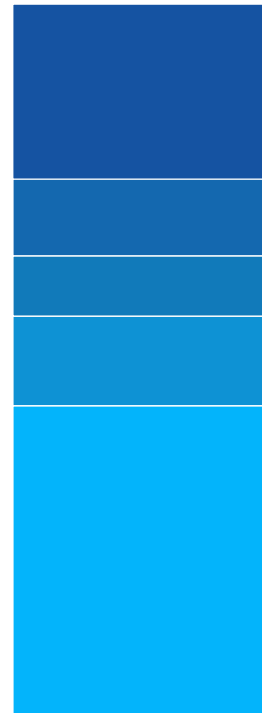
1. Covers all solid tumor cancers except tumors primary to the central nervous system such as brain cancers. 2. U.S. Market Opportunity (estimate); Source: CDC Statistics; US Census; American Cancer Society Cancer Facts and Statistics; SEER; Rebecca L. Siegel, Cancer Statistics, 2018, A Cancer Journal for Clinicians, 68:7; Piper Jaffray, Liquid Biopsy Report, Cowen Equity Research, Foundation Medicine, dated March 18, 2018; CDC, Viral Hepatitis and Liver Cancer report. Note: Market sizing based on Guardant Health internal analysis

Strong Clinical Adoption








Still Early Innings of Adoption in the Advanced Cancer Market

U.S. Test Volume



Q3 20

Guardant Penetration of U.S. Market¹

	All Other	~4%
	Colorectal	~5%
	Breast	~8%
	Genitourinary	~12%
	Lung	~13%

1. Opportunity is estimated using Kantar's Patient Metrics and Tx Architecture for 1L treated patients and patients receiving drug therapy at later lines.
Data from January 1, 2020 – September 30, 2020

Expanding Clinical Utility of Guardant360

Tumor Profiling

Use of ctDNA testing at diagnosis & progression

Molecular Response

Assess changes in ctDNA during treatment 2–9 wks. vs. baseline

Longitudinal Monitoring

Assess +/- of ctDNA over time

200

Total Publications



40+

of total pubs



10+

of total pubs



- Rapid, non-invasive CGP
- Identifies actionable targets & acquired therapy resistance

- Predicts PFS & OS after immunotherapy or targeted therapy
- ctDNA clearance after immunotherapy can help differentiate eventual benefit vs. radiography at 6–9 weeks

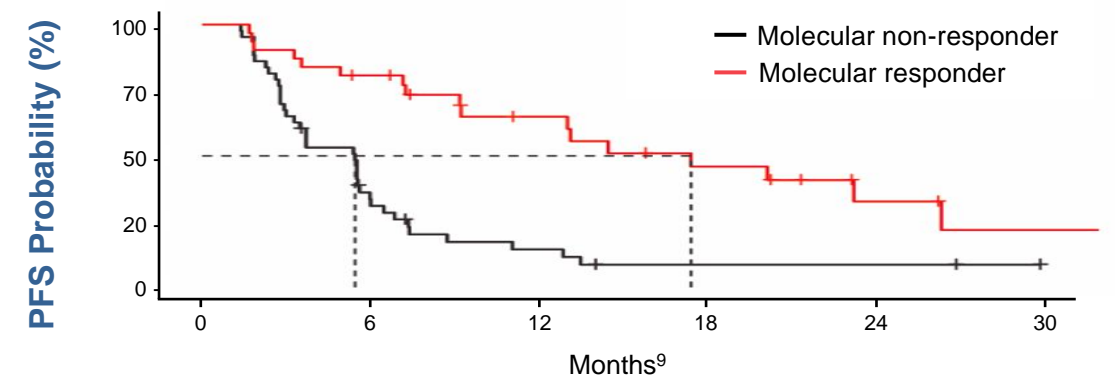
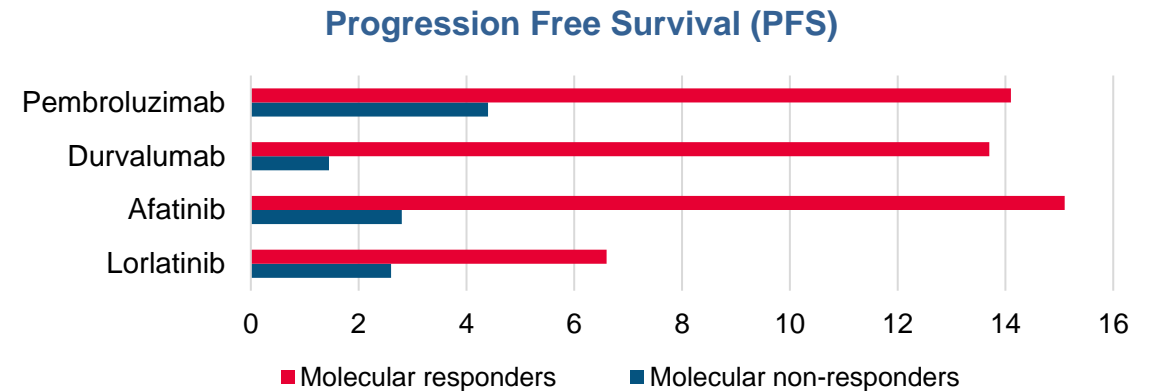
- Superior to many protein-based biomarkers
- ctDNA changes precede radiologic changes by 6–12 weeks

Guardant360 Molecular Response

Predicts responders on-average 8 weeks earlier than RECIST

Robust molecular response data across various treatments and indications

Indication	Therapy	PFS (months) (ctDNA decreased vs. increased)
Bladder ¹	durvalumab	13.8 vs. 1.6
NSCLC ¹	durvalumab	13.7 vs. 1.45
NSCLC ²	pembrolizumab	HR = 0.24 (p=0.017)
Gastric ³	pembrolizumab	4.0 vs. 2.2
NSCLC ⁴	lorlatinib	6.6 vs. 2.6
Breast ⁵	Multiple	7.3 vs. 2.3 (HR=3.44)
NSCLC ⁶	afatinib	15.1 vs. 2.8 (p=0.0009)
Gastric ⁷	pembrolizumab + trastuzumab	12.3 vs. 3.9
Breast ⁸	trastuzumab deruxtecan	18.1 vs. 6.2



1. Raja (Ranade) et al 2018 Clinical Cancer Research; 2. Aggarwal (Carpenter) et al ASCO 2019 JCO 37, no.15; 3. Kim (Kang) et al. 2018 Nat Med; 4. Shaw (Solomon) et al ASCO 2019 JCO 37, no.15; 5. Pascual (Turner) et al 2020 SABCS 2020 6. Mack (Gandara) et al. 2020 J Clin Oncol 38; 7. Maron (Janjigian) et al. 2020 J Clin Oncol 38; 8. Modi (Park) et al. 2020 J Clin Oncol 38; 9. Zhang (Hellman) et al. 2020 Cancer Discovery

Comprehensive Product Offerings for Oncologists

1

GUARDANT360[®]CDx

1st Comprehensive Liquid Biopsy to Receive FDA Approval

- ✓ Industry-leading liquid biopsy
- ✓ Most validated liquid biopsy¹
- ✓ Average TAT of 5–7 days
- ✓ Approved across all solid tumors

2

GUARDANT360[®]

Next-Generation Liquid Biopsy Assay

- ✓ Comprehensive, high-performance assay
- ✓ Industry-leading blood-based TMB assessment

3

Tissue

Existing Challenges

- ✗ Misses ~15–20% of actionable alterations
- ✗ Average TAT of 21–28 days
- ✗ Challenging specimens/input amounts

Comprehensive Product Offerings for Oncologists

1

GUARDANT360[®]CDx

1st Comprehensive Liquid Biopsy to Receive FDA Approval

- ✓ Industry-leading liquid biopsy
- ✓ Most validated liquid biopsy¹
- ✓ Average TAT of 5–7 days
- ✓ Approved across all solid tumors

2

GUARDANT360[®]

Next-Generation Liquid Biopsy Assay

- ✓ Comprehensive, high-performance assay
- ✓ Industry-leading blood-based TMB assessment

3

Coming Soon in 2021

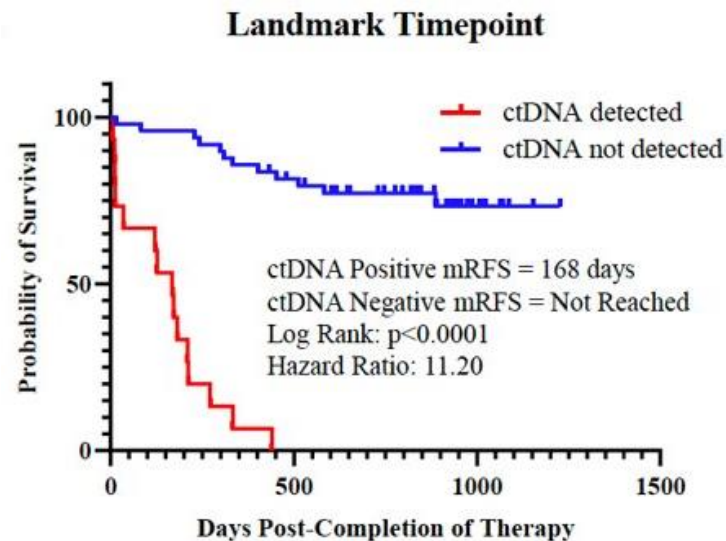
Next-Generation Tissue Assay

- ✓ Expected to address current challenges with tissue testing
- ✓ CGP for all solid-tumors, including guideline-recommended biomarkers, TMB, HRD and MSI

Recurrence Monitoring



LUNAR-1 CRC Data Demonstrates Industry-Leading Performance in the Detection of Minimal Residual Disease Without Need for Tissue Biopsy¹



91%
Sensitivity

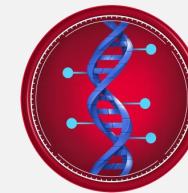
For recurrence detection with surveillance samples

100%
Specificity

For recurrence detection following completion of definitive therapy



Somatic Alterations
SNVs and Indels



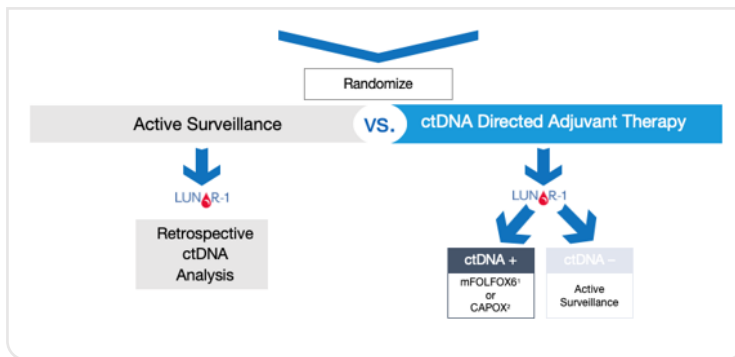
Methylation
Differential methylation in normal vs. tumor DNA

Integration of genomic and epigenomic ctDNA signals **increased sensitivity by 36%**

Three Interventional LUNAR-1 Trials Launched in 2020

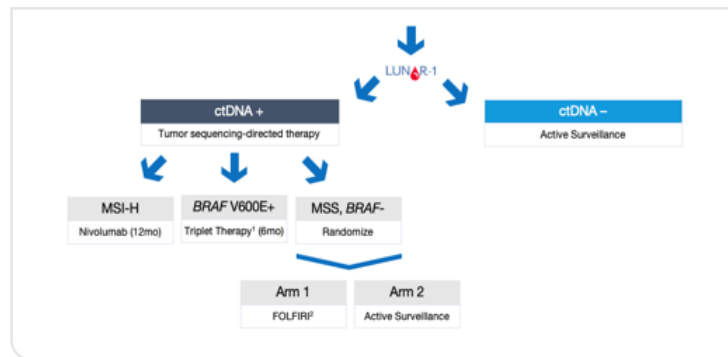
COBRA Escalation Trial

- ~1,400 resectable stage II colon cancer patients suitable for active surveillance



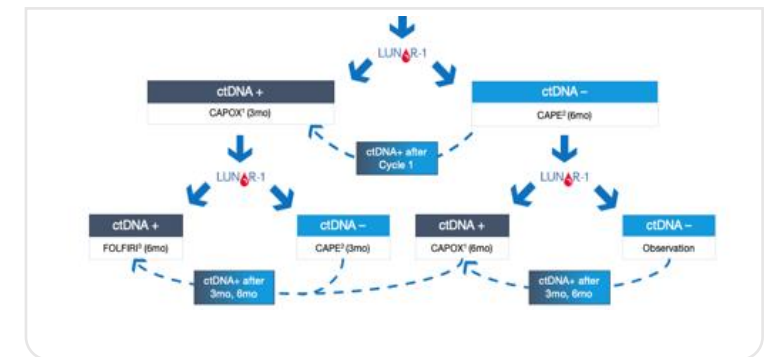
ACT-3 Escalation Trial

- 500 stage III colorectal cancer patients after complete surgical resection & standard adjuvant chemotherapy



PEGASUS De-Escalation Trial

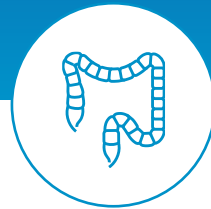
- 140 high-risk colon cancer patients after surgical resection
- T4N0 stage II & stage III (microsatellite stable)



Launching in Q1 2021



The **FIRST** blood-only liquid biopsy for residual disease detection and recurrence monitoring



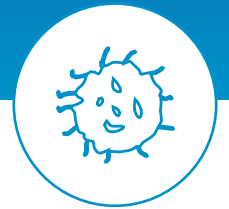
Early-stage colorectal cancer is the first indication



Plasma only
ctDNA test
with industry-
leading TAT

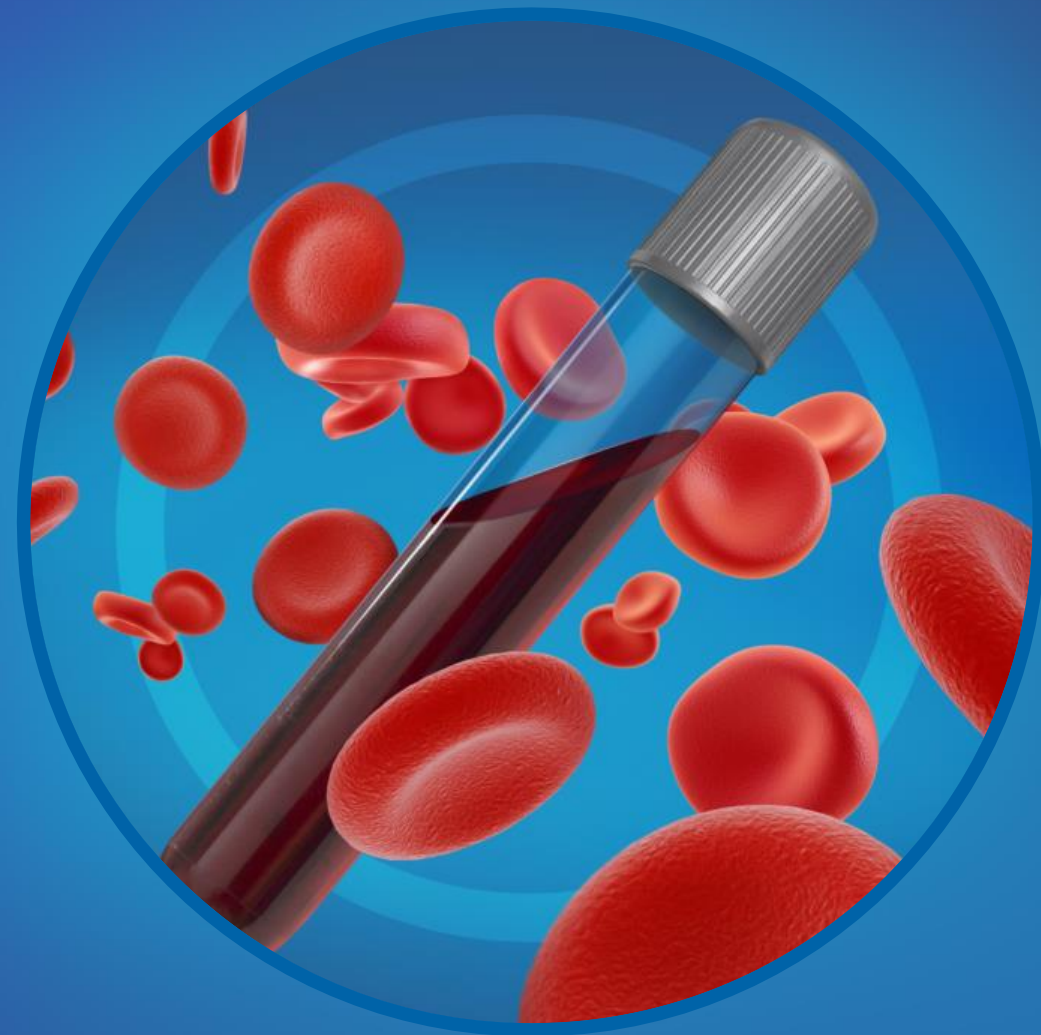


Industry-leading
sensitivity¹



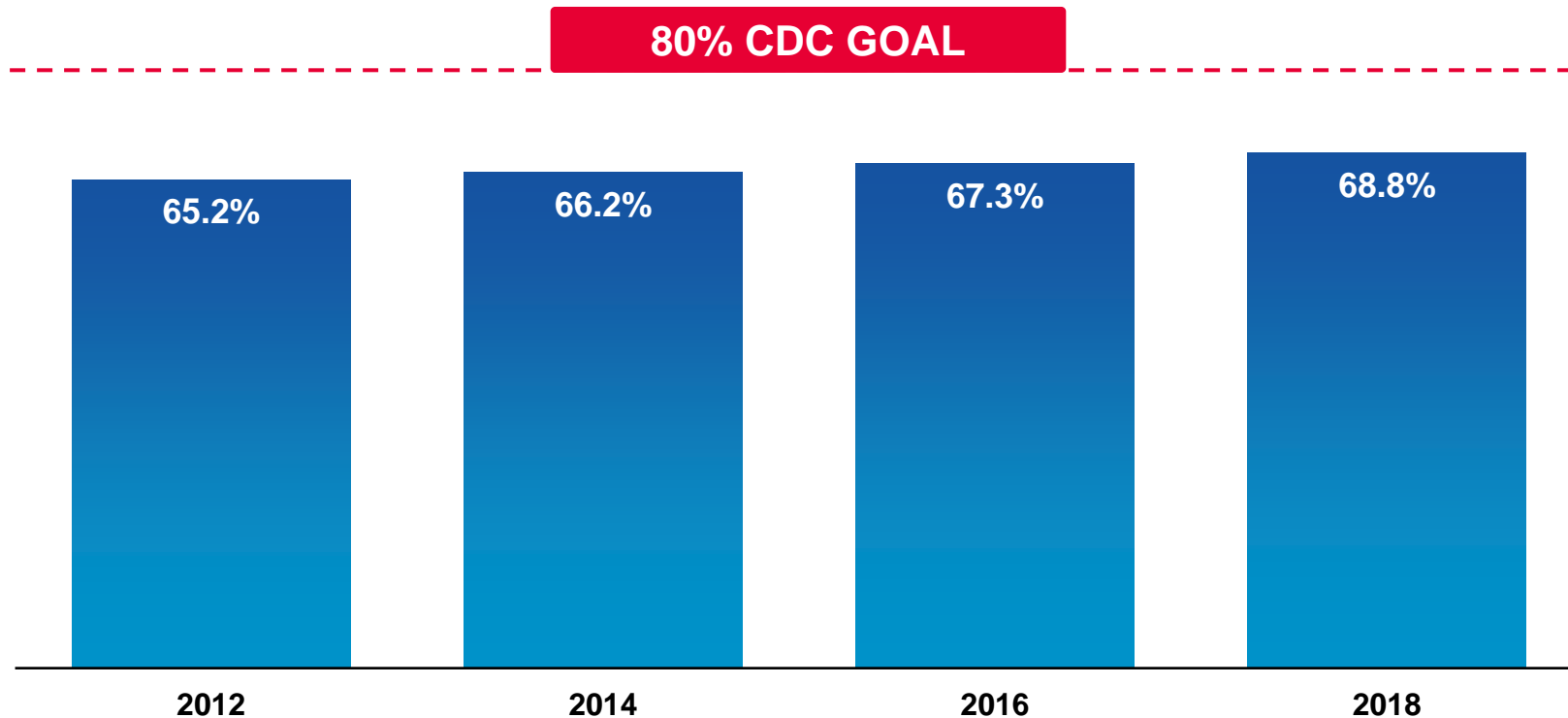
Additional
cancer types
to follow

Early Cancer Screening



Screening Compliance Rates in CRC Represents a Significant Unmet Need

% of U.S. adults age 50+
up to date with CRC screening¹



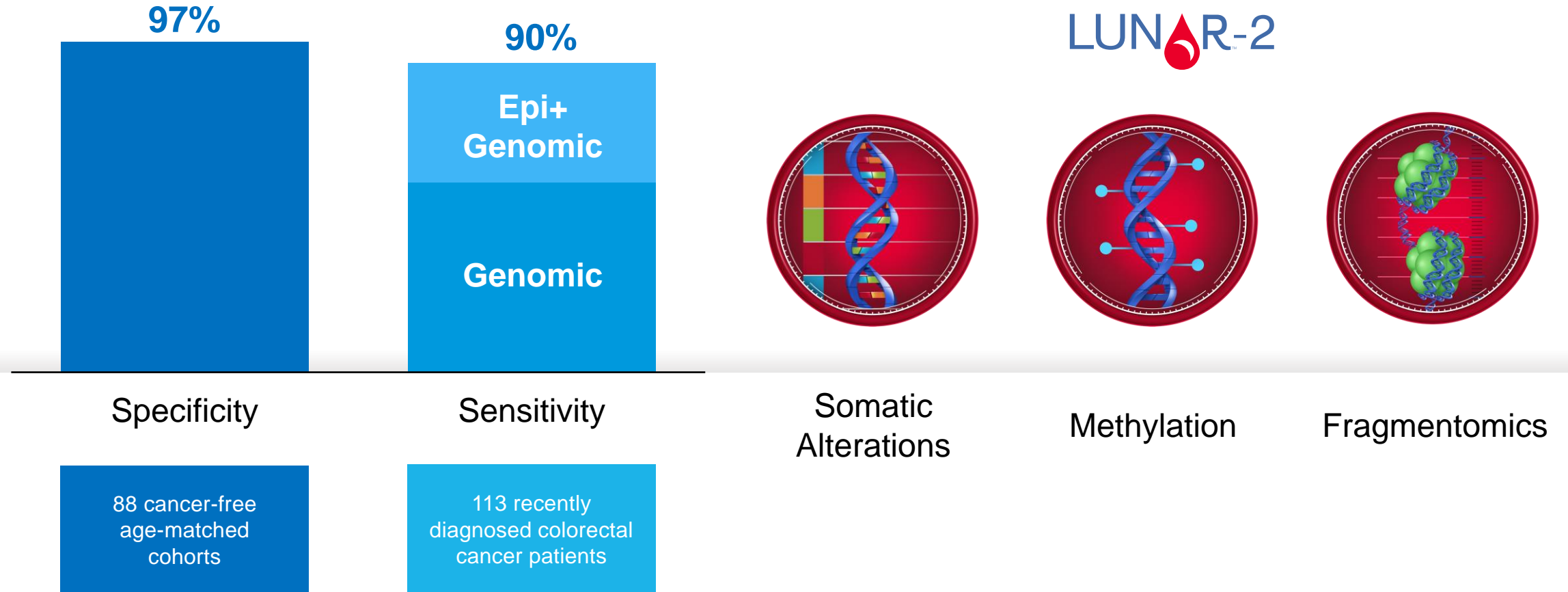
#2 Cause
of cancer deaths

1 in 3 Adults
age 50+ not
screened
as recommended

Age <50
incidence is growing

LUNAR-2 Assay Shows High Sensitivity in Detecting CRC

Epigenomic signatures improve sensitivity¹



ECLIPSE: Enrollment on Track for Completion in 2021

Regulatory grade study has the potential for enabling FDA approval & CMS coverage

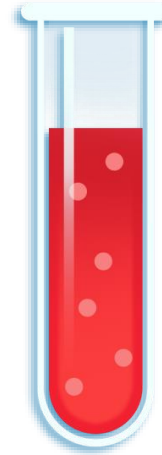
LUNAR-2 Blood Test

VS

Screening Colonoscopy

LUNAR-2

Evaluating performance of LUNAR-2
to detect CRC in average-risk adults



Prospective
Trial



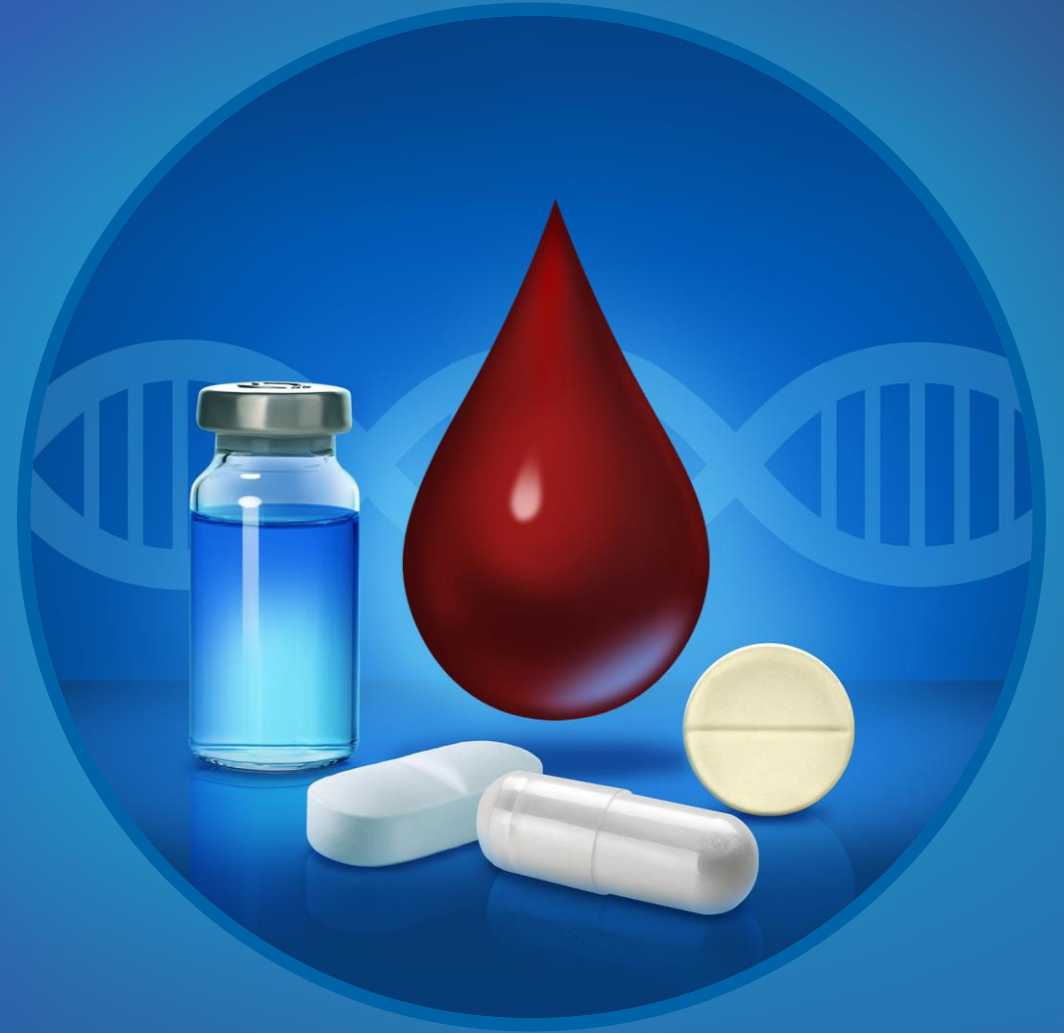
~10,000
Individuals



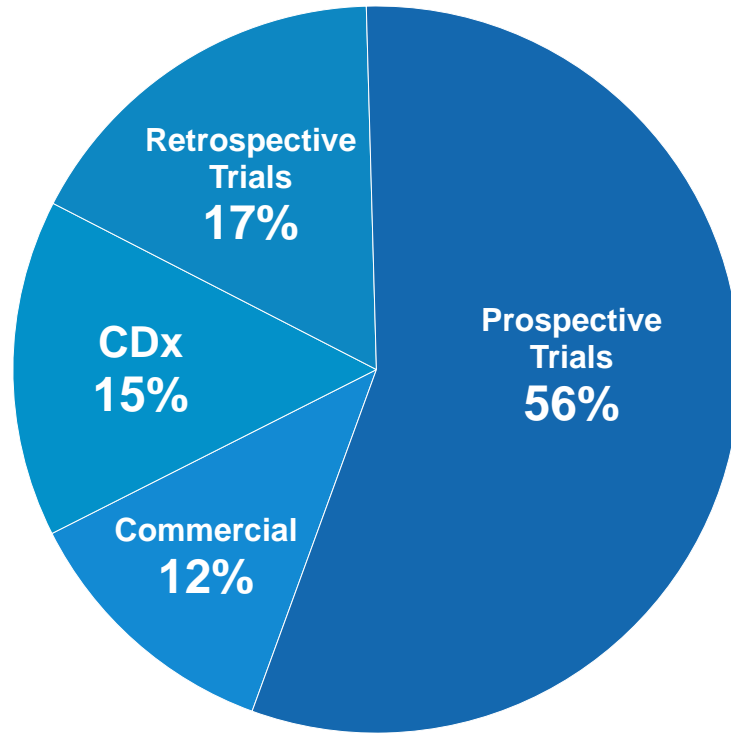
150+ U.S.
Target Sites

- Average risk for CRC
- Age 45–84

Biopharma



\$2B Biopharma Opportunity



1,200+

Targeted therapy and I-O programs

130,000+

Patients

60+

Pharma partners

\$2 billion of the \$6 billion therapy selection market¹

1. U.S. Market Opportunity (estimate). Sources: SEER; Rebecca L. Siegel, Cancer Statistics, 2018, A Cancer Journal for Clinicians, 68:7; Piper Jaffray, Liquid Biopsy Report. Guardant Health Biopharma, Global Data, June 2017; clinicaltrials.gov; Campbell (Meyerson) and TCGA 2016 Nature Genetics. Note: Market sizing based on Guardant Health internal analysis

Guardant360 Liquid Biopsy

Accelerates clinical trial enrollment compared to tissue biopsy

Guardant360 GOZILA ctDNA

VS

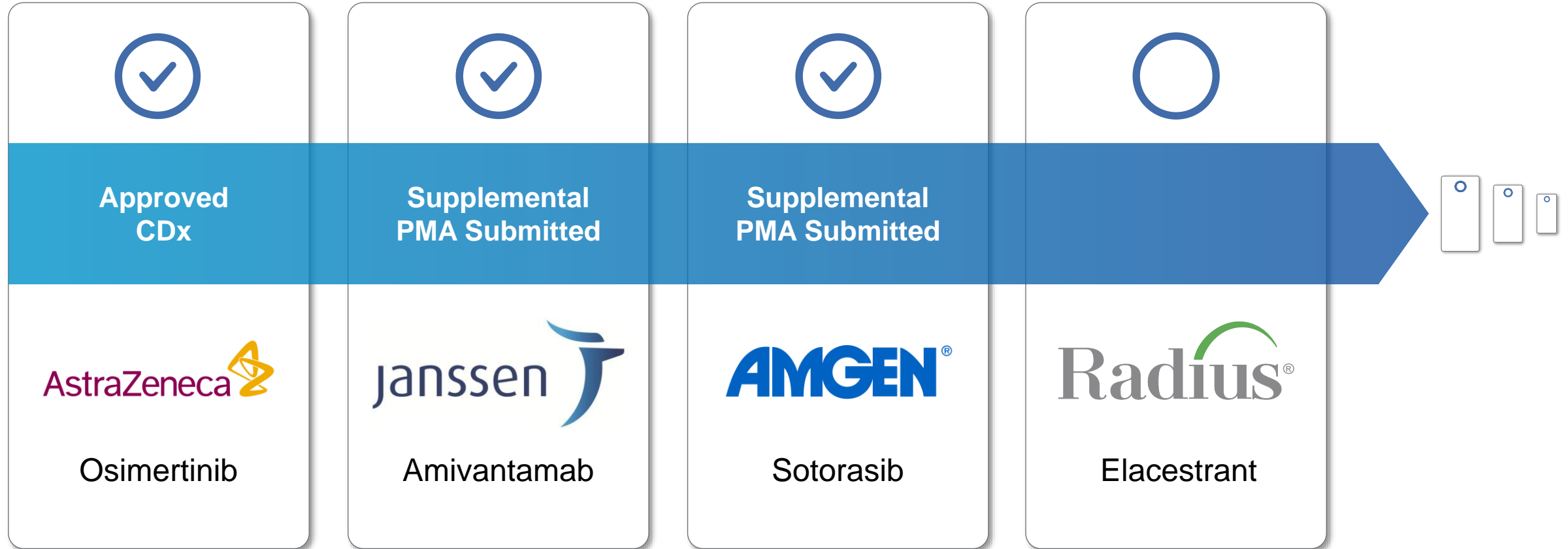
GI-SCREEN Tissue



GUARDANT360®

- **3X** faster time to screening result (11 vs 33 days)
- **2.3X** improved enrollment rate (9.5% vs 4.1%)
- Similar ORR & PFS

Pipeline of Announced Guardant360 CDx Indications



GuardantINFORM

Accelerates development of next-generation cancer therapeutics

GUARDANT
INFORM™

135K+

Patient Database with Integrated Clinical
and Molecular Information



60+

Cancer Types



2,400+

Distinct Cancer
Treatments



6,000+

Distinct Cancer-
Related Procedures



15,000+

Patients with >1
G360 Test

Targeted Drug Development

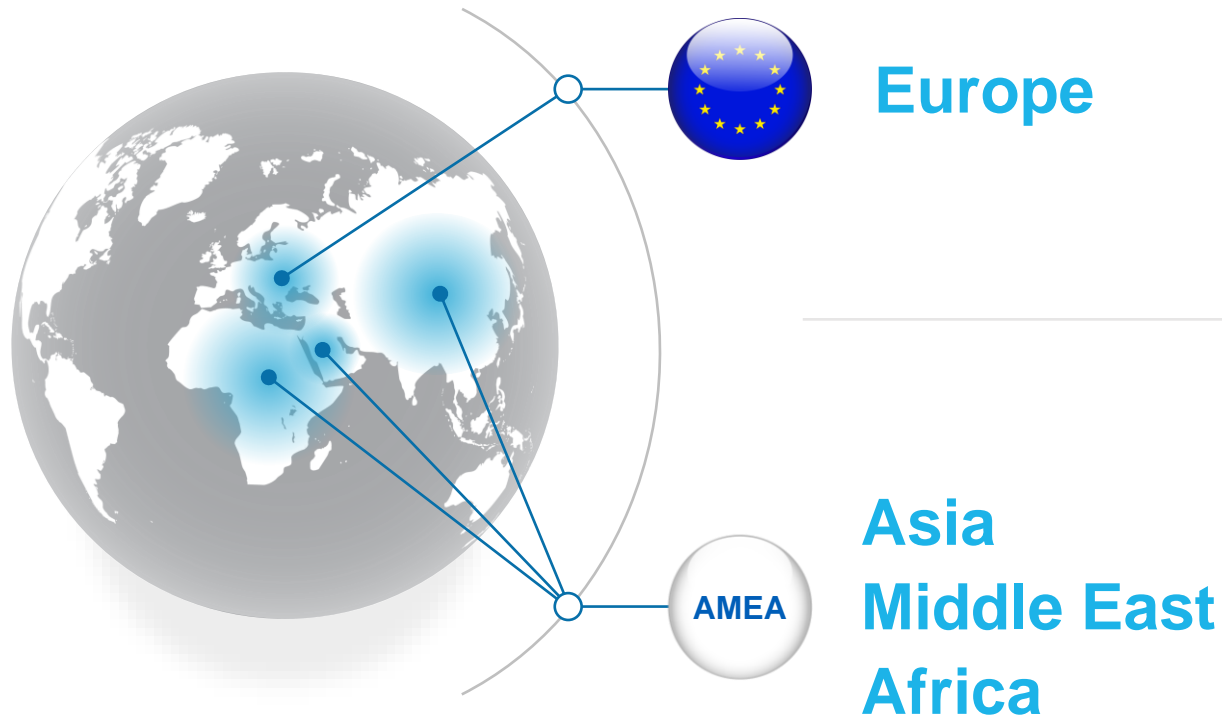
Clinical Trial Optimization

Post-Marketing Studies

International



Increasing Global Access to Our Liquid Biopsy Platform



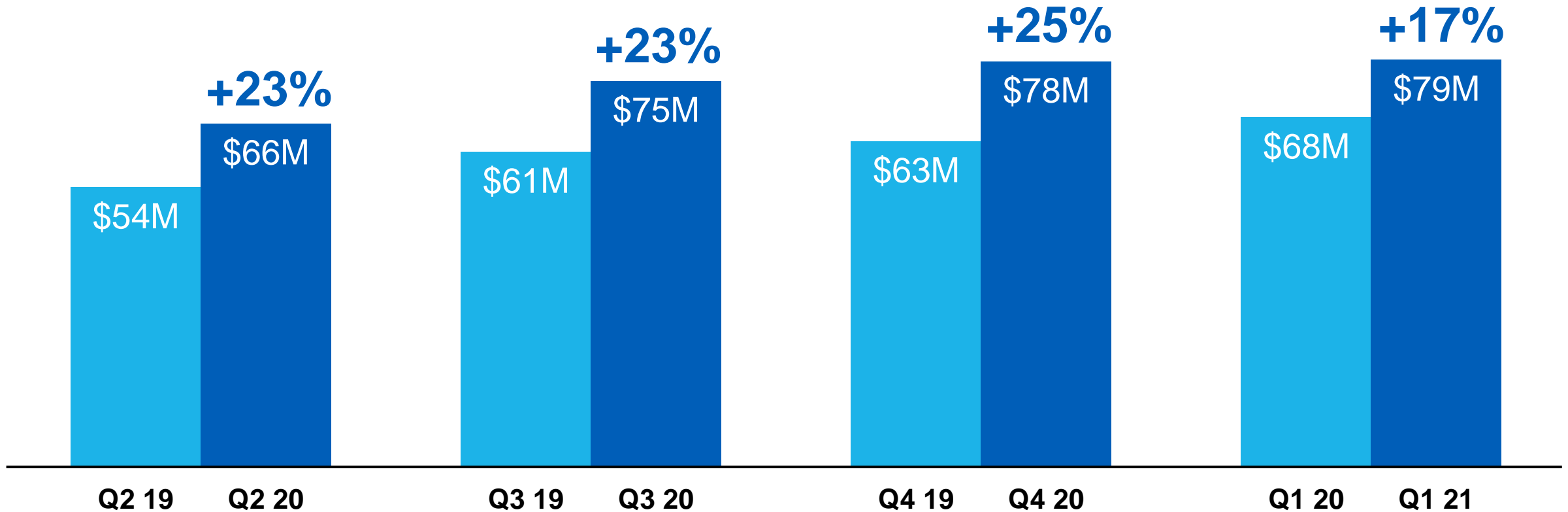
- **European partner laboratory planned for 2021 at Vall d'Hebron Institute of Oncology, Barcelona**
 - Guardant360 CDx CE Marked, ISO-13485 Certified & ISO-15189 Accredited
 - 10,000+ patients tested
-
- **Guardant360 PMDA submission planned for 1H 2021**
 - Guardant360 tests available in 40+ countries
 - 1,500+ prescribing oncologists
 - Japan laboratory expected to be operational in 2021

2021 & Beyond

Guardant Health is Well Capitalized Leading into 2021

Strong year over year revenue growth

~\$1.9B in cash and securities as of March 31, 2021



Guardant Health in 2021

Transforming the continuum of cancer care

